



ROCKLABS

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To whom it may concern,

Reference: Mr Mike Menhinick

I was introduced to Mike in 1996 by a mutual friend when my Company was seeking a mechanical designer with experience in automation and industrial machinery. Prior to this we had been using our in-house knowledge and experience and this was limiting our product quality and hence international acceptance which included competition from German engineering companies.

Finding Mike was one of the most important steps we have made towards becoming the world leader in our field. I would describe him as being old enough to have a lot of experience and to know what works and what doesn't and yet young enough to bring his ideas forward, with enthusiasm and vigour. Marrying our experience in our particular field with many new ideas that Mike has brought to our design meetings has lead to acceptance of our products in many countries, particularly in North America where we have been very active.

I believe Mike is an ideal 'mixture' for a Designer. He defends his ideas vigorously, but is quite prepared to change them if we have knowledge from our experience that suggests that an idea may not work. He is always surprising us with new concepts and ideas and is not prepared to just accept a solution for our requirements without examining it for possible improvements.

Mike is cheerful in disposition, a pleasure to work with, always works hard to meet deadlines and he will remain our preferred Designer as long as he enjoys working with us. I commend his services to anyone seeking a mechanical/machine Designer and welcome a phone call from anyone considering using his services.

Yours sincerely,

Ian Devereux (Dr)

Manager

